

Your REALTOR® Association

What have the REALTORS® done for you lately.....



REALTORS® work hard to protect your property rights and to keep real estate excise taxes as low as possible.

REALTORS® have been instrumental in the implementation of many tax incentives for home buyers over the years, most recently the \$8,000 tax credit included in the new stimulus program.

REALTORS® have access to legal counsel to help answer those questions that put your mind at ease, all at no extra cost to you!

REALTORS® have consistently worked to increase FHA and VA loan limits to make sure you're not paying higher fees to purchase an average home in your market.

REALTORS® have access to the latest legal and legislative issues that they need to know to best represent your real estate needs. In addition, REALTORS® take extra classes and earn designations to prove excellence in various areas of real estate.

REALTORS® have worked diligently to preserve the full usage of waterfront properties.

REALTORS® are currently fighting to keep the mortgage deduction credit unchanged.

Smart home sellers realize they need the expertise of a REALTOR® in the sales process. And only REALTORS® who are members of the National Association of REALTORS® follow a time-tested Code of Ethics, where other real estate Licensees may not. Look for the trademark "R" to ensure you are working with a REALTOR®.



* REALTOR® is a federally registered collective membership mark which identifies a real estate professional who is a Member of the NATIONAL ASSOCIATION OF REALTORS® and subscribes to its strict Code of Ethics. Make sure you are working with a REALTOR®. Look for the trademark "R"

Your REALTOR® Association

What have the REALTOR® members done for you lately.....



We have provided free legal service to members to help you stay out of trouble.

We have provided low or no cost education classes to keep you informed and able to provide the best service to your clients.

We have fought to keep your commissions from being taxed so that you keep more of your hard earned money.

We have fought to keep the politicians from increasing the real estate excise tax so that your clients can keep more of the proceeds from their sales.

We have fought for years to protect our careers and businesses by keeping banks out of real estate so that you can maintain your profession and provide our clients with options.

We have worked on passage of the first time home buyer credit and making it non-repayable so that more buyers can achieve the American Dream.

We have worked to preserve homeowners' full use of their waterfront property.

We have worked to increase FHA and VA loan limits so your buyers can buy more and you can make more sales.

We are currently fighting to keep the mortgage deduction tax credit unchanged.

As a member, you get to network with 20,000 other industry leaders in our state. The largest and most respected real estate offices in our state belong to the REALTOR® family because we advocate for their business, we protect their livelihood and we promote good neighborhoods and the quality of life in Washington.



* REALTOR® is a federally registered collective membership mark which identifies a real estate professional who is a Member of the NATIONAL ASSOCIATION OF REALTORS® and subscribes to its strict Code of Ethics.

You're Not a REALTOR®

*Until you are a member of the REALTOR® Association**



When you are a member of the Local, State and National Association of REALTORS® you are entitled to tons of benefits, tools, support, research, networking opportunities, mitigation services, continuing education, legal resources and the most sought-after designations in the industry.

You also get to call yourself a REALTOR®. If you are not a REALTOR®, then you are called a real estate licensee.

As a REALTOR® member you are part of the largest trade organization in Washington State and the 10th largest lobbying group in America. With over 1,000,000 REALTORS® we are the voice of real estate. We look after your business and protect your income. We advocate for you and your community.

If you're not a member you can't call our legal hotline attorney or look up your real estate questions at midnight. You can't advertise REALTOR® designations like GRI, ABR, CRB and CRS. You can't receive our weekly email alerts and industry news. You won't receive the newsletters, the magazines and special announcements. You won't be eligible for discounted or free education and brochures. You won't be able to take advantage of the health care plan or the new National Association of REALTORS® Credit Bureau.



The largest, most respected real estate firms in Washington belong to the REALTOR® organization. They like that our organization subscribes to a strict Code of Ethics. They like the millions of dollars in advertising we spend to explain the benefits of using a professional REALTOR® and to promote the market. They like that we advocate for them locally, in Washington State and Washington DC.



* REALTOR® is a federally registered collective membership mark which identifies a real estate professional who is a Member of the NATIONAL ASSOCIATION OF REALTORS® and subscribes to its strict Code of Ethics.

RIGHT TOOLS - RIGHT NOW JUST FOR REALTORS®

If you are staying in the business and riding out this market you need to be a REALTOR®. The National Association of REALTORS® just announced a program that offers you FREE education, research, client handouts, tools, tips and tricks that far exceed the price of your annual dues. You will also find classes and webinars to get a designation at deeply discounted rates.

Take this time to learn international real estate marketing and start selling to other countries! Get a refresher course on marketing and prospecting. Start sending out information about the economic recovery package to your clients. Help your customers that are underwater on their loans.

Plus you get the national lobbying efforts, the benefits program, a national credit union and most importantly, you get to call yourself a REALTOR®.

Because if you don't belong to the largest trade organization in Washington, you cannot call yourself a REALTOR®



Check out the REALTOR® Freebies today
www.REALTOR.org/RightTools

Your Local and State REALTOR® Associations are a pretty good deal too!

If you are a member, you get to call our Legal Hotline Attorney for help with your real estate questions, or use our Online Hotline for fast reference anytime, anywhere.

Members get convenient low-cost education and clock hour certification.

You get access to websites that contain over 250,000 pages of contemporary real estate knowledge and resources. You also receive monthly magazines, weekly emails and industry alerts right to your inbox.

As a member, you get to network with 20,000 other industry leaders in our state. The largest and most respected real estate offices in our state belong to the REALTOR® family because we advocate for their business, we protect their livelihood and we promote good neighborhoods and the quality of life in Washington.

We are REALTORS®. We wear the trademark "R" proudly. Are you a REALTOR® or just another real estate licensee?

National Association of REALTORS®
Washington REALTORS®
Tacoma/Pierce County Association of REALTORS®

